We are busy trying to help as many (SCE/LADWP) customers as we can by the end of the month. If you're paying \$198/month today?

Then over 25 years you will pay \$249,649. Or, with our solar + battery "modern upgrade", only pay \$126,665 for clean digital electricity. It's Smart Grid ready! (Zero-out-of-pocket option)

This pay 48% less with guaranteed power "Choice" is also yours (bottom line result will vary based on your energy usage). Send us your **California Public Utilities Commission (CPUC)** required bill for your custom cost quote asap.

14 PANELS WITH TWO BATTERIES 132% offset

	A) SCE YEARLY (NO BATTERY) COST Increase @ 10% (45% less energy)	B) Sunrun Solar + Battery YEARLY with 1 TESLA powerwall battery COST increase @ 3.50%	C) Sunrun Solar + Battery YEARLY with 2 Tesla powerwall battery = 540/kWh ENERGY CREDITS @10% APPLIED NEM3.0 reducing
YEAR 1	\$2,366 (6,960)	\$3,252 (9,148)	-\$780
YEAR 5	\$3,719	\$3,731	-\$1,226
YEAR 10	\$5,990	\$4,432	-\$1,975
YEAR 25	\$25,021	\$7,425	-\$8,249
TOTAL COST OVER 25 YEARS	\$249,649	\$126,665	-\$82,301

- A) so \$2,366/yr is what you're paying...but you'll pay \$249,649 over 25 years if you stayed on SCE as you are now.
- B) Solar plus battery cost (\$3,252/yr) over 25 years would be \$126,665 with 32% more power for a pool/solar heat pump etc.

C) then you would have energy credit from electricity sent back to the grid from your Battery...about

-\$85,467 of energy credit for Clean power electricity

We thought it was necessary to invest the time to show you the true value of converting to clean power now.

It's your money but it's our job to make the long term benefits clear...so we do the research and calculations for you.

Let us know when we can be of service... now you see why sooner is better.

Allé & Firman

Please advise your friends and family so they can benefit from this program also. The \$3k-6k 2 (two) cash incentives are unprecedented...Now is the time.

THE STORY OF THE UTILITIES "COMPOUND INTEREST" THAT FEW UNDERSTAND: And Only the utilities have a <u>delivery</u> & generation cost!

A)YOU PAY 3X MORE THAN BUSINESSES "PER KWH" FOR ELECTRICITY FROM YOUR UTILITY = 20% OF YOUR BILL. (Utility decreases cost up to 22% if you have an Electric Vehicle)

B)YOU ALSO PAY 3X MORE WITH 10% + VARIABLE ANNUAL UTILITY INCREASES = 80% OF YOUR BILL. (Utility must increase your cost to deliver your "required by law" solar/wind power)

THE STORY OF INDEPENDENT POWER FEW UNDERSTAND:

A)WE WERE CREATED TO UPGRADE 140 YR OLD ANALOG ELECTRICITY TO DIGITAL POWER WITH 3.5% (COLA) FIXED ANNUAL INCREASES.

B)YOU GET BETTER QUALITY DIGITAL POWER AND PAY WAY LESS WITH BATTERY + ROOFTOP SOLAR.

C)SUNRUN WILL SOON PROVIDE NEW PRODUCTS AND SERVICES WITH THE UPGRADED DIGITAL POWER.

DON'T GET LEFT BEHIND WITH HORSE AND BUGGY ELECTRICITY THAT WILL CAUSE MORE ...

What you can do so you don't get left behind...

Three ways to schedule your talk, for your convenience:

- 1) Zoom or Google Calendar/Meet appointment (select your meeting time)
- 2) A person to person sit down appointment
- 3) A telephone call (What day and time works best for you?)

We are "Concierge Team Firman" and Super busy! If you're not ready now (we need contact info to get started) we'll schedule a follow up in 1 year.

Then we'll update you on how far behind you are. You can reach out to other divisions but they're not world-class "information and support" like Sunrun's Team Sophia, Allé, Ana & Firman.